

THE THIRD ANNUAL ENERGY CONNECTIONS SUMMIT IN NIAGARA FALLS – MAY 2012

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PRESS RELEASE

Canadian Manufacturers & Exporters (CME) in partnership with the Ontario Government, the Niagara Industrial Association, and the Niagara Corridor will be hosting the third annual Energy Connections Summit in Niagara Falls, ON on May 8-9, 2012. The event will prominently feature the Niagara Industrial Buyer/Seller Trade Show.

Energy Connections is a program currently running in its fifth year, aimed at helping Ontario companies find new business opportunities in Canada’s growing energy sector. In today’s manufacturing landscape, the ability to diversify has become a very important competitive advantage.

The 2011-12 Energy Connections program continues to build awareness and linkages for Ontario industry across the energy sector. Companies explor-

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ing the energy sector will have to determine what areas will be a good fit for them and how to access and enter the respective supply chains. Market entry strategies are crucial; once a company can get a foot in the door, the opportunity can be immense.

The energy sector represents a range of exciting manufacturing and service opportunities for companies, spread out in the nuclear, wind, oil and gas, solar, and smart grid industries.

Nuclear power meets more than 55% of Ontario’s electricity needs and remains one of the cheapest power sources (on a dollar per megawatt basis) in Ontario’s electricity portfolio. The refurbishment and continued operation of Ontario’s 12 nuclear reactors employs approximately 24,000 individuals and provides economic benefits to the province in the order of \$5-billion in labour, fuel and equipment spending.

Ontario’s clean energy strategy has attracted significant renewable energy development, leveraging more than \$27-billion in new investment and economic opportunities. More than 20,000 clean energy jobs have been created and the province is on track to create 50,000 jobs. To ensure long-term sustainability of the industry, Ontario is acting on several recommendations proposed via the two-year FIT program review including streamlining regulatory approvals to expedite job creation and reduction of prices.

The Alberta oil sands remain an important driver of the overall Canadian economy. The Canadian Energy Research Institute (CERI) estimates that there will be approximately \$218-billion of investment in the oil sands over the next twenty-five years. Also, over that period, more than 456,000 jobs will be directly or indirectly linked to the construction and operation of oil sands facilities and overall oil sands investment will

generate \$1.7-trillion in economic activity.

A Smart Grid is an intelligent electricity infrastructure that uses technology such as sensors, monitoring, communications, automation and computers to improve the flexibility, reliability and efficiency of the electricity system. The Smart Grid Forum estimates that Ontario will invest \$390-million per year over the next five years into the development of the Smart Grid. **BL**

For more information on Energy Connections, please visit www.energyconnections.ca. You can register for the Energy Connections Summit here: http://bit.ly/ECSummit2012_Participant, http://bit.ly/ECSummit2012_TradeShow.



Energy Connections Summit 2012

Niagara Industrial Buyer / Seller Trade Show

Trade Show

This year’s Energy Connections Summit will feature the Niagara Industrial Buyer / Seller Trade Show.

This is a unique opportunity for your company to exhibit and network with a range of companies across various energy supply chains.

Networking Reception

May 8TH (6 pm to 7:30 pm) – Trade Show Floor

Build the relationships you need to be successful in energy markets. The networking reception is a great opportunity to be introduced to the exhibitors of the trade show and key members of energy supply chains.

Pricing

Participant

CME Member / Niagara Industrial Association Member / Any Local Niagara Chamber Member: \$79 + HST
CME Affiliate: \$89 + HST
Non Member: \$109 + HST

To register as a participant click here:

http://bit.ly/ECSummit2012_Participant

Exhibitor

CME Member / Niagara Industrial Association Member: \$349 + HST
Non Member: \$449 + HST

To register as an exhibitor click here:

http://bit.ly/ECSummit2012_TradeShow

Energy Connections Hotline: 1-877-686-8414

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www.energyconnections.ca

Agenda

Tuesday, May 8th

3 pm – 10 pm Trade Show Setup

6 pm – 7:30 pm Networking Reception

Wednesday, May 9th

7:30 am Registration and Networking Breakfast

8:15 am Opening Remarks

8:30 am Morning Keynote Speaker

9 am – 5:00 pm Trade Show Floor Open

9:30 am A Bright Future: Energy Industry Leaders Panel

- **Bob Walker**,
President (AECL)
- **Ross Hornby**,
VP of Government Affairs & Policy (GE Canada)
- **Tim Bryant**,
VP of External Affairs (ConocoPhillips Canada)
- **Bill Smith**,
Senior VP Energy Sector (Siemens Canada)

12:00 pm Networking Lunch

12:30 pm Lunch Keynote Speaker

2:00 pm Understanding the Opportunity: Procurement Strategy for Energy Projects

4:30 pm Closing Remarks

5:00 pm End

Supporting Partner:

