

# YOUR BUSINESS AND THE GOVERNMENT; Developing Partnerships That Help Drive Your Business Success.

*You're Invited* to a 2-part workshop session focused on developing and leveraging partnerships with the Government through procurement opportunities and a number of grant and subsidy programs designed to help your business thrive.

**DATE:** Wednesday, June 26<sup>th</sup>, 2013

**TIME:** 9:30am – 12:30pm

**LOCATION:** Fort Erie Public Library, Centennial Branch  
136 Gilmore Rd Fort Erie, ON, L2A 2M1

**COST:** The Fort Erie Economic Development & Tourism Corporation, the Fort Erie Business Success & Loan Centre, the Greater Fort Erie Chamber of Commerce and the Fort Erie Public Library are proud to offer this session **at no cost**.

## SEATING IS LIMITED

Please RSVP before

**June 12, 2013**

905-871-7331

or via e-mail to

[bslft@niagara.com](mailto:bslft@niagara.com)

### SESSION #1 (9:30am)



Government  
of Canada

#### The Office of Small and Medium Enterprises (OSME)

The Government of Canada purchases approximately \$20 billion of goods and services each year. The Office of Small and Medium Enterprises (OSME) seminar provides key information about how to sell to the Government of Canada that will teach you (among other things) to:

- Understand the procurement process;
- Register in supplier databases;
- Build relationships;
- Search for opportunities;
- Obtain security clearances;
- Bid on opportunities.

### SESSION #2 (11:00am)



[www.mentorworks.ca](http://www.mentorworks.ca)

Mentor Works helps businesses improve their performance by analyzing existing operational challenges and finding the financial means to grow and expand.

Mentor Works provides a unique approach by offering both business consulting as well as the technical expertise to help organizations secure Canadian government funding that supports their strategic initiatives.

Learn more about the business grant and subsidy programs related to; **industrial research, capital expense funding, funding programs for hiring, post-secondary collaboration opportunities, export market development, loan products and many more.**